

AP Psychology
Unit 10: Personality

1. Describe Freud's process of Identification.
2. What is the False Consensus Effect? Give an example.
3. Discuss the criticisms of projective tests such as the Rorschach and TAT.
4. Define positive psychology, and explain the work being done in this field. Who is the individual prominent in the movement?
5. Explain, using examples, how an individualist culture differs from a collectivist culture.

Key Terms And Concepts

personality
free association
psychoanalysis
unconscious
id
ego
superego
psychosexual stages
Oedipus complex
identification
fixation
defense mechanisms
repression
psychodynamic theories
collective unconscious
projective test
Thematic Apperception Test (TAT)
Rorschach inkblot test
false consensus effect
terror-management theory
humanistic theories
self-actualization
unconditional positive regard
self-concept
trait
personality inventory
Minnesota Multiphasic Personality Inventory (MMPI)
empirically derived test
social-cognitive perspective
behavioral approach
reciprocal determinism
positive psychology
self
spotlight effect
self-esteem
self-efficacy
self-serving bias
narcissism
individualism
collectivism